

EV Testimonial by Dave Levington, Harvest Circle

Dear Meredith:

I'm in love and I'm so excited I'm telling everyone about it! I'm so excited I can't sleep! She's so beautiful! What a body, and the way she moves! Who knew I could fall in love with a CAR!

It started so innocently, all I wanted to do was to be a good citizen and save energy; an electric car seemed just right, so put my name on the waiting list for a *TESLA MODEL THREE*, and settled in for a two year wait. But immediately I started reading about it, it's simplicity, its amazing features. Imagine, no engine! No transmission! no radiator! Just an electric motor and a battery. And inside, all the controls were on one huge display. No knobs, no switches. One auto-test writer said it was like driving an Apple iphone.

Well, the family had mixed reactions. My wife thought it was a very late mid-life affair, and the kids weren't so excited either. So when my grandkids started calling regularly to see when Grandpa's TESLA was due, I appreciated the support.

Now the wait is over, but not the excitement. My bright red mistress has been here almost a year, and life hasn't been the same. Driving has been a wonderful new experience, but not the way I expected. I've had to learn to drive all over again. The Tesla is smart! It can do wonderful things, and I love to use all its features, but it keeps me on its toes. It's learning to be a self-driving car, but it's just at the adolescent stage. It steers, it speeds up and slows down as traffic suggest, it changes lanes by itself, and will leave Route 128 and turn onto Route 2 when it should... Most of the time, but not always. It makes me pay attention every moment, and if I take my hands of the wheel it complains. Most important, It's fun to drive, with amazing acceleration, great brakes, and a wonderful feeling while driving. The battery is huge, and it sits under the floor, almost the whole size of the car. With all that weight down there the handling is amazing! (have I said amazing too many times? Oh well).

Did I tell you I don't have to buy gas? I have a plug in the garage and can 'fill it up' overnight. I can drive 260 miles on a charge, and there are charging stations everywhere. Easthampton? No problem. Falmouth, Edgartown? Don't worry about it. And the comparison to an Apple iphone is apt. Every week or so Tesla sends an upgrade, over the internet! I go to start her in the morning and I get a notice: "You've been upgraded". Since almost every control in the car is by software, the company can change anything any time. I don't think it will ever get outdated.

We'd love to take you for a ride! Anywhere! Any time! Just give us a call!